

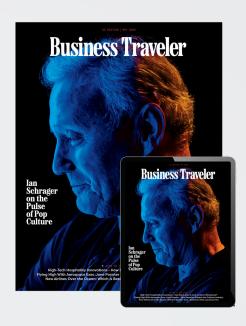




**MEDIA PACK 2023** 

**Print | Digital | TV | Events** 

### **Content Profile**

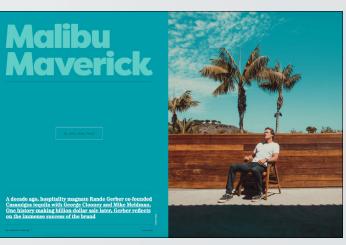


Business Traveler targets an elite readership that appreciates inspiration, information and the best that life has to offer while on the road. Covering topics ranging from industry innovations and hospitality trends to must-visit hotels and indemand products, our unique mix of content spurs knowledge and engagement with a discerning audience that values quality. BT brings to our readers everything the modern businessperson needs with tips and hacks to make traveling smarter. Our features focus on buzz-worthy entrepreneurs and personalities, new directions in travel, and unforgettable places to visit.











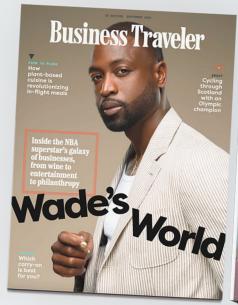
Click here to see current and past issues

## **Ink**°

### **Content Profile**

The upfront "Memos"

section delivers the latest
news about airlines, routes,
airports and hotels, as well as tips
and advice for the savvy traveler.
And BT's signature "Tried & Tested"
department presents expert
analyses and recommendations
highlighting business-class
cabins, in-demand hotels and new
products ranging from luggage to
autos to watches. BT brings to our
readers everything the modern
businessperson needs to travel better
and smarter throughout the world.













### Readership

# In the Hands of ELITE GLOBAL EXPLORERS

Readers relish each journey, and that's especially true of their leisure travels. Their expectations are unique and unequivocal.





They **desire more meaningful connections**, more personalized pursuits and greater fulfillment. And they truly appreciate products and services that make their leisure time away richer and more rewarding.

Their **experiences refine— and redefine—**individual travel tastes
and make them uniquely qualified to be
connoisseurs of their own experiences.

#### **PURCHASING POWER**



take five or more leisure trips per year



stay in premium or luxury accommodations almost all the time



are planning to take a luxury cruise



are planning expedition or adventure travel

#### **DEMOGRAPHICS**



\$433.3k annual Mean HHI



31.7 average business trips per year



19.8 average nights in a hotel for leisure per year



**88%** graduated college or higher



45.3 average nights in a hotel for business per year



92% choose the airline they fly

### **Magazine Distribution**

#### **Distribution**

**Print Placement Channels** 

- Premier US domestic airline lounges nationwide, including United and Delta Lounges
- · Select international airline lounges
- FBO (Private Jet Terminals) nationwide Signature Aviation, Atlantic Aviation and more
- High-end business hotels nationwide Rosewood, Four Seasons, Marriott, Hyatt, Radisson, Hilton, InterContinental, Ritz-Carlton, W Hotels, Waldorf-Astoria and others
- Corporate Office HQ's in Top US DMAs
- Key federal government buildings in Washington, D.C.
- · Luxury residences in the Hamptons
- Global event access luxury and corporate events
- Private Membership & Country Clubs throughout the US

Global Editions of Business Traveler Print/Digital are published in: UK • Middle East • Asia • Netherlands • India and more...

We are expanding our presence regularly, please check for specific regions

#### **Digital Placement Channels**

- 23 US Airline Lounges
- Global luxury hotels, spas & resorts
- Global business travel routes (e.g. Heathrow Express)

No matter where in the world you want to reach affluent business travelers, we have the circulation to make sure you connect





















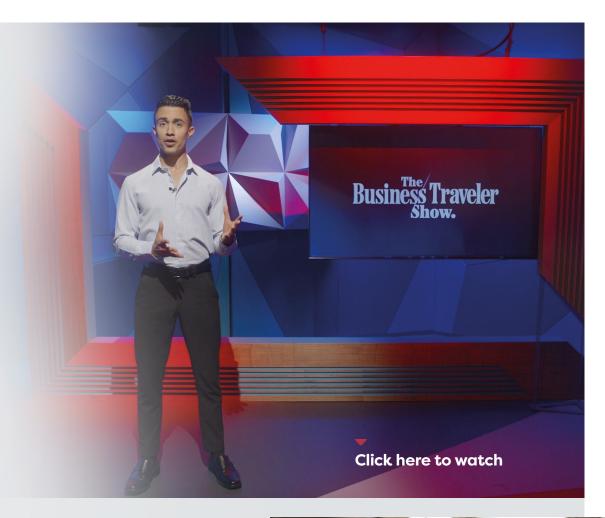




### **Travel TV Show**



The companion *Business Traveler* television show runs across the reachTV network, which boasts 11.5 million impressions per week and has a 2.5m social following. Airing in 90 North American airports and hotel guest rooms throughout the country, this custom show brings to life favorite elements of the print magazine and much more, including business and celebrity interviews, expert opinions from industry leaders, Tried & Tested product reviews and key travel news. Our content is perfectly suited to the reachTV audience, who watch on 2,500+ prime location screens by departure gates, in concourses, in airline bars and restaurants, and in leading airline lounges.









Click here to visit website



### BusinessTravelerUSA.com

#### Advertorials

#### **A Powerful Marketing Opportunity**

An advertorial takes the form of a branded feature that promotes the benefits, products and services of your company. Available both online and in print, it can be used as a part of your existing campaign or as a stand-alone marketing message. The advertorial will be designed in-house by a professional team to clients' requirements, including links to clients' digital platforms. Combine both print and online to maximize and extend your marketing message.





#### E-Newsletter Regular Updates

Sponsorship of the Tuesday weekly newsletter; an ideal way to promote marketing messages, timesensitive products and services, or simply reach our readers/subscribers in a direct manner.

Refer to Page 13 for Online and E-Newsletter Specifications

## Ink

## **Advertise in Business Traveler Magazine**







Turkish Airlines Corporate Club members can cancel or change their tickets without penalty. Therefore, any work-related compulsory travel changes will not financially affect our members.

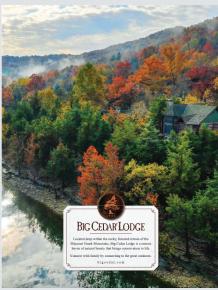
CORPORATE CLUB











## Ink

### **US Rate Card**

2 Page Spread



Full Page







Refer to Page 12 for Size and Print Specifications

#### **US Rate card**

**Print / Frequency Monthly** 

AD	1x	3 x	6 x	11 x
2-Page Spread	\$48,400	\$45,400	\$43,900	\$41,200
Full Page	\$31,800	\$30,300	\$28,800	\$27,100
2/3 Page	\$25,600	\$24,500	\$23,200	\$21,700
1/2 Page	\$20,900	\$19,700	\$18,900	\$17,700
1/3 Page	\$15,500	\$14,700	\$14,000	\$13,200
1/4 Page	\$11,600	\$11,000	\$10,600	\$10,100
1/6 Page	\$8,600	\$8,200	\$7,800	\$7,500



#### **US Rate card**

**Print / Premium Placements / Frequency Monthly** 

AD	1 x	3 x	6 x	11 x
Inside Front Cover Spread	\$55,700	\$52,200	\$50,500	\$47,300
Inside Front Cover Page	\$36,600	\$34,800	\$33,100	\$31,200
Inside Back Cover	\$35,000	\$33,300	\$31,700	\$29,800
Outside Back Cover	\$38,200	\$36,300	\$34,500	\$32,500



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## **Business Traveler**

### **Editorial Calendar 2023**

#### **December/January**

BTUSA Awards Announced; Art Focus; Gift Guide

#### **February**

Black History Month; Valentines; Jewelry/Accessories

#### March

Women's Month; Spring Travel Update

#### **April**

Earth Day; Sustainability in Travel

#### May

Mother's Day; **Business Aviation Focus - EBACE** 

#### June

**Pride Month; Summer Travel Update** 

#### July

**Health & Wellness: North American Business Travel** 

#### **August**

**BTUSA Awards Nominees Announced:** Global Business Travel Focus - GBTA

#### September

Fall Preview; Hispanic Heritage Month; **Back to Everything Business** 

#### October

**Breast Cancer Awareness; Cyber Security;** Global Meetings/Events Focus - IMEX America

#### **November**

**Culinary Focus** 





## **Closing Dates 2023**





ISSUE	SPACE DEADLINE MATERIALS DUE		CIRCULATION DATE	
Feb 2023	12/22/2022	01/01/2023	02/01/2023	
Mar 2023	01/22/2023	02/01/2023	03/01/2023	
Apr 2023	02/22/2023	03/01/2023	04/01/2023	
May 2023	03/22/2023	04/01/2023	05/01/2023	
Jun 2023	04/22/2023	05/01/2023	06/01/2023	
July 2023	05/22/2023	06/01/2023	07/01/2023	
Aug 2023	06/22/2023	07/01/2023	08/01/2023	
Sept 2023	07/22/2023	08/01/2023	09/01/2023	
Oct 2023	08/22/2023	09/01/2023	10/01/2023	
Nov 2023	09/22/2023	10/01/2023	11/01/2023	
Dec/Jan 2023/24	10/22/2023	11/01/2023	12/01/2023	



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## **Business Traveler**

### **Print Specs**



#### **Format**

Our preferred format is high-resolution PDF files which should be supplied to the correct ad size as CMYK with fonts embedded and all elements set to 300dpi. Without complete color proof the publisher declines responsibility for color accuracy. Fractional ads without a defined border are not accepted. Ink reserves the right to apply a thin black border to any ad submitted with a faint or white background without a border applied.

We only accept artwork generated in the following design programs; Adobe InDesign, Photoshop, Illustrator and Acrobat. We do not accept responsibility for any unwanted results from artwork originally generated in any other software package.



#### Bleed

Artwork for all Full Page ads must include a .125" (3.8mm) bleed on all sides. All text and images should be at least a further .375" (9.53mm) from the trim size.



#### Color

Artwork should be completed and saved in CMYK process. We recommend that black is created with 100% Black, 40% Cyan. Any thin text or artwork will not print clearly if ink coverage is supplied too high. We recommend clients to supply a chromaline proof.

	Bleed (width x height) full page ads only		Trim (width x height)	
	Millimeters (W x H)	Inches (W x H)	Millimeters (W x H)	Inches (W x H)
Double Page Spread	431.8 x 282.58	17" × 11.125"	425.45 x 276.23	16.75" x 10.875"
Full Page	219.08 x 282.58	8.625" x 11.125"	212.73 x 276.23	8.375" x 10.875"
2/3 Page Vertical Only			123.83 x 257.18	4.875" x 10.125"
1/2 Page Vertical			90.15 x 257.18	3.5492" x 10.125"
1/2 Page Horizontal			190.5 x 124.73	7.5" x 4.9108"
1/3 Page Square			125.07 x 125.07	4.9242" x 4.9242"
1/3 Page Vertical			59.16 x 257.18	2.3292" x 10.125"
1/4 Page Vertical Only			91.57 x 124.73	3.605" x 4.9108"
1/6 Page Vertical Only			59.16 x 125.07	2.3292" x 4.9242"

Full page type area: 7.625" x 10.125" (193.68 x 257.18) | Spread type area: 16" x 10.125" (406.4 x 257.18) Bleed dimensions include 1/8" (3.8mm) allowance beyond trim on all four sides. Type areas should be 3/8" (9.53mm) from all sides of trim dimensions (noted directly above). All logos, text must appear inside this area.



#### **Re-Supplying Artwork**

We check and prepare for print all artwork as soon as it is received. If you need to amend your artwork and re-supply it, you must notify us. We will not accept any responsibility if incorrect versions are printed when multiple versions have been supplied and no instructions have been given.



#### **Ad Design**

We offer design services and can create an advertisement for you if you provide us with images, logos, and text of what the advertisement should say. Please note that this will incur additional charges. Inquire with your media sales representative.



## **Delivery Methods/ Production Contact**

Email: Artwork may only be emailed if the file size is less than 10 MB.

Please email to: **jeniffer.corea@ink-global.com**Include client name, publication, issue date in the file name and notify us when the files have been uploaded.

Files greater than 10 MB can be sent via the following: **WeTransfer or Dropbox** 

Artwork that fails to meet these specifications may be subject to amendment charges. We will not accept responsibility for printing errors if artwork has been supplied incorrectly.

### **Online Specs BusinessTravelerUSA.com**

#### All files must be supplied as:

JPEG, PNG or GIF Maximum Size: 150kb

Color: RGB

Screen Resolution: 72 dpi

Please supply both sizes for your booking unless otherwise informed:



Please email to: jeniffer.corea@ink-global.com

**Business Traveler** 

NEWS TRAVEL PROFILES TRIED & TESTED THE TV SHOW THE MAGAZINE AIRLINES

Include client name, publication, and notify us when the files have been uploaded.



#### **HOMEPAGE**

BILLBOARD		
Desktop	<b>970px</b> (w) x <b>250px</b> (h)	
Mobile	<b>320px</b> (w) x <b>100px</b> (h)	
LARGE LEADERBOAI	RD	
Desktop	<b>970px</b> (w) x <b>90px</b> (h)	
Mobile	<b>320px</b> (w) × <b>50px</b> (h)	
LEADERBOARD		
Desktop	<b>728px</b> (w) <b>× 90px</b> (h)	
Mobile	<b>300px</b> (w) x <b>50px</b> (h)	

#### **POSTPAGE**

	BILLBOARD		
	Desktop	<b>970px</b> (w) x <b>250px</b> (h)	
	Mobile	<b>320px</b> (w) x <b>100px</b> (h)	
	LARGE LEADER	BOARD	
	Desktop	<b>970px</b> (w) <b>x 90px</b> (h)	
	Mobile	<b>320px</b> (w) x <b>50px</b> (h)	
	LEADERBOARD		
	Desktop	<b>728px</b> (w) x <b>90px</b> (h)	
	Mobile	<b>300px</b> (w) x <b>50px</b> (h)	
	HALF PAGE		
	Desktop	<b>300px</b> (w) x <b>600px</b> (h)	
	INLINE RECTAN	GLE	
	Desktop	<b>300px</b> (w) <b>x 250px</b> (h)	
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**Business Traveler** 

### **Newsletter Specs**

**Business Traveler** 



#### All files must be supplied as:

JPEG Only | Maximum Size: 100kb Color: RGB | Screen Resolution: 72 dpi

Font size should be a minimum of 10 pts depending on the font family. Avoid using serif fonts. Advertiser supplies URL ad should link to. Third Party Javascript/iFrame tags are not accepted because ads are delivered through email. Click-thru tags are accepted, such as UTM codes. NO ANIMATION ALLOWED. (No Flash or .GIF files.)

LARGE RECTANGLE 300px (w) x 250px (h) **MEDIUM RECTANGLE** 300px (w) x 100px (h) **LEADERBOARD** 728px (w) × 90px (h) HORIZONTAL BANNER 970px (w) x 250px (h)

### Ink

## **Business Traveler**

### **Get In Touch**



#### **MARK KUBATOV**

V.P., Publisher

Mark.Kubatov@ink-global.com +1 786 627 3022 (direct) +1 971 246 2689 (mobile)